



# City of Austin

## Recommendation for Action

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**File #:** 24-5365, **Agenda Item #:** 17.

9/12/2024

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### **Posting Language**

Authorize negotiation and execution of an amendment to a contract for continued licenses, maintenance, and support services for a workflow management software platform with Insight Public Sector Inc. d/b/a Insight Public Sector, to increase the amount by \$14,614,000 and to extend the term by two years for a revised total contract amount not to exceed \$19,654,000.

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

All City Departments.

### **Fiscal Note**

Funding in the amount of \$3,115,039 is available in the Fiscal Year 2024-2025 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **MBE/WBE:**

This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

### **Prior Council Action:**

September 15, 2022 - Council approved a contract for licenses, maintenance, and support services for a workflow management software platform with Insight Public Sector Inc.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500.

### **Additional Backup Information:**

The proposed amendment will provide continued licenses, maintenance, and support services for the VMware software platform solution which will continue to provide information technology service delivery, management, workflow, and disaster recovery for virtual server resources for City departments. The solution allows access to the most up to date software patches and round the clock contractor support, providing the best level of protection of city resources and data. Additionally, this solution provides the ability to combine multiple virtual

servers on to one physical server or into a resources pool, for greater operation of server hardware investments. The City is a current user of this software to support servers, applications, and data in both data centers and all departments citywide.

VMware was acquired by a different company and has significantly increased their pricing and as such the City requires more authority to finish the contract.

The State of Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If this proposed amendment is not approved, City departments will not have necessary licenses, maintenance, and support services for a workflow management software platform.