



City of Austin

Recommendation for Action

File #: 25-2052, **Agenda Item #:** 23.

10/23/2025

Posting Language

Authorize a contract for Nutanix Products and Services for scalable server computing, storage, and networking resources for all City departments with Freeit Data Solutions Inc., for a term of three years with up to two 1-year extension options in an amount not to exceed \$40,308,000. Funding: \$5,345,000 is available in the Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$5,345,000 is available in the Fiscal Year 2025-2026 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Multiple cooperative purchase programs were reviewed for these services Austin Financial Services has determined this contractor best meets the needs of the departments to provide these services required for the City.

MBE/WBE:

This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this procurement, there were insufficient or no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide support for Nutanix hardware, software maintenance, support, and related professional services. Nutanix provides scalable server computing, storage, and networking resources in virtualized resources pools or clusters. The solution will provide information technology (IT) service delivery, management, workflow, and disaster recovery for servers and storage hardware resources for City departments. The solution also allows access to the most up to date software patches and contractor support around the clock, providing the best level of protection of City resources and data. This solution includes servers with internal storage hardware that is intelligently managed to improve efficiency and scalability of the

IT infrastructure citywide.

This contract will replace existing contracts which expires December 19, 2025. The requested authorization amount was determined using departmental estimates based on historical spend and anticipated future usage

The State of Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If this contract is not approved the City will be exposed to significant risks, losing access to firmware, software, and hypervisor updates critical for security, stability, and compatibility.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$21,306,000
Optional Extension 1	1 year	\$7,620,000
Optional Extension 2	1 year	\$11,382,000
Total	5 years	\$40,308,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.