



City of Austin

Recommendation for Action

File #: 26-1620, **Agenda Item #:** 20.

5/7/2026

Posting Language

Authorize a contract for sheet metal fabrication, ductwork and pipe/duct insulation for Austin Facilities Management with Unbelievable Air LLC for an initial term of two years with up to three one-year extension options in an amount not to exceed \$1,000,000 Funding: \$97,222 is available in the Operating Budget of Austin Facility Management. Funding for the remaining contract term is contingent upon available funding in future budgets

Lead Department

Austin Financial Services.

Client Department(s)

Austin Facility Management.

Fiscal Note

Funding in the amount of \$97,222 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Facilities. Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 7500 CSH1053 Rebid for these services. The solicitation was published on December 8, 2025, and closed on January 6, 2026. Of the three (3) offers received, the bid submitted by the recommended contractor was the lowest responsive bid received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=143601

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

This contract will provide the City sheet metal fabrication, ductwork installation, and piping services to support ongoing mechanical repairs, replacements, and facility improvement projects across City buildings. These

services are needed to maintain safe, functional, and energy-efficient HVAC systems in critical facilities, including public safety buildings, community centers, and administrative offices.

This is a new contract. Request authorization is based on contractor's quote and departmental estimate of future needs. The contractor is local Austin business.

If this contract is not approved, Austin Facilities Management would experience delays in mechanical repairs and system upgrades, potentially impacting indoor air quality, occupant comfort, and the operation of critical facilities such as fire stations, EMS stations, and other public service buildings. Also, the department will be forced to procure these services on an as needed basis, which may result in higher prices on the open market and delays in installation and repairs.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$400,000
Optional Extension 1	1 year	\$200,000
Optional Extension 2	1 year	\$200,000
Optional Extension 3	1 year	\$200,000
Total	5 years	\$1,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.