



City of Austin

Recommendation for Action

File #: 26-1996, **Agenda Item #:** 35.

7/23/2026

Posting Language

Authorize two contracts for terminal block cabinets for Austin Transportation and Public Works with David-Tehoungue Ltd. Co. and Ear Telecommunications LLC d/b/a Eartc, for an initial term of two years with up to three 1-year extension options in an amount not to exceed \$3,038,750. Funding: \$151,938 is available in the Operating Budget of Austin Transportation and Public Works. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Transportation and Public Works.

Fiscal Note

Funding in the amount of \$151,938 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Transportation and Public Works.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 6200 BYS1052 for these goods. The solicitation was published on March 2, 2026, and closed on March 26, 2026. Of the three offers received, the bids submitted by the recommended contractors were the lowest responsive bids received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=143355.

MBE/WBE:

This contract will be awarded in compliance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

The contracts will provide pole-mounted terminal cabinets for traffic signal cable splicing, replacing underground splices in pull boxes that are prone to water intrusion and signal failures. Moving splices above ground level will improve traffic signal reliability, reduce downtime and maintenance needs, enhance

intersection safety, and allow City staff to inspect and repair connections more quickly and efficiently.

These are new contracts. Requested authorization is based on historical spending and departmental estimates of future needs. Ear Telecommunications LLC d/b/a Eartc is a certified Minority-Owned Business by the City.

If these contracts are not secured, staff would need to continue performing underground signal cable splicing, leading to higher maintenance response times, more splice failures, and longer traffic signal outages during repairs.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$1,215,500
Optional Extension 1	1 year	\$ 607,750
Optional Extension 2	1 year	\$ 607,750
Optional Extension 3	1 year	\$ 607,750
Total	5 years	\$3,038,750

Note: Contract Authorization amounts are based on the City's estimated annual usage.