



City of Austin

Recommendation for Action

File #: 25-0511, **Agenda Item #:** 16.

4/24/2025

Posting Language

Authorize a contract for network and software maintenance services, including network engineering support, for Adtran equipment and infrastructure for the Communications and Technology Management Department with Solid IT Networks, Inc. d/b/a Solid IT Networks for an initial term of three years with up to two one-year extension options, for a total contract amount not to exceed \$4,500,000. Funding: \$236,000 is available in the Fiscal Year 2024-2025 Operating Budget of Communications and Technology Management.

Lead Department

Financial Services Department.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$236,000 is available in the Fiscal Year 2024-2025 Operating Budget of Communications and Technology Management.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department and Communications and Technology Management have determined this contractor best meets the needs of Communications and Technology Management to provide these goods and services required for the City.

MBE/WBE:

This contract is exempt from City Code Chapter 2-9B (Minority-Owned and Women-Owned Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide hardware and comprehensive network and software maintenance services, including network engineering support for Adtran equipment and infrastructure. Adtran is optical technology that enables the transmission of multiple network services over a single pair of fiber. The City has a limited number of fiber strands within the Greater Austin Area Telecommunications Network infrastructure, which restricts the scope of enterprise network services Communications and Technology Management can deliver. This transport solution optimizes the capacity of the existing fiber by allowing multiple networks to transmit simultaneously over a single pair of fibers, maximizing the stability, security, and efficiency of City fiber resources and enhancing service delivery.

The Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If a contract is not approved, the risk of outages, increased expenses, and operational inefficiencies rise significantly, impacting both immediate performance and long-term goals. Without these services, outages and failures could impact critical City network services.