



City of Austin

Recommendation for Action

File #: 24-4411, Agenda Item #: 35.

5/2/2024

Posting Language

Authorize negotiation and execution of an amendment to a contract for continued parking operations management services for Austin-Bergstrom International Airport with SP Plus Corporation d/b/a SP+, to increase the amount by \$25,000,000 and to extend the term by up to 37 months, for a revised total contract amount not to exceed \$115,639,880.

[Note: This contract was awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program) with 0.30% MBE and 6.70% WBE participation].

Lead Department

Financial Services Department.

Client Department(s)

Department of Aviation.

Fiscal Note

Funding in the amount of \$5,885,417 is available in the Fiscal Year 2023-2024 Operating Budget of the Department of Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

June 16, 2016 - Council approved a contract for parking operations management services for the Austin-Bergstrom International Airport with SP Plus Corporation.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Council Committee, Boards and Commission Action:

April 10, 2024 - Recommended by the Austin Airport Advisory Commission on a vote of 9-0-0-2 with Commissioners Todd and Madole absent.

Additional Backup Information:

This contract amendment will provide continued operations and management of the parking facilities and shuttle bus operations at Austin-Bergstrom International Airport (AUS). With this amendment, the contractor will continue to provide the overall management of all parking operations including AUS' 24-hour

complimentary shuttle bus transfer, management of over 18,000 airport parking spaces, all assets necessary to support the parking operations, personnel, marketing, and customer service initiatives.

Aviation's goal is to ensure the economic sustainability of the airport and a related performance indicator of that goal is the revenue per enplaned passenger. This amendment will provide continued management of parking operations at AUS, which is 23% of revenue for the airport. AUS tracks progress towards the departmental goal to ensure the economic sustainability of the airport through the contractor's implementation of marketing strategies for parking/shuttle service, financial reports (to track ongoing revenues and operating expenses), and customer satisfaction which is evaluated through a third-party survey.

This amendment is important for maintaining the existing agreement, providing uninterrupted and reliable services, driving Council's desire for regional economic recovery and growth creating jobs and providing opportunities for local and Minority and Woman-Owned businesses in the contracting community.

Without this contract amendment, AUS would have to execute a short-term agreement for interim operations with undetermined outcomes.