



City of Austin

Recommendation for Action

File #: 25-1828, Agenda Item #: 33.

9/25/2025

Posting Language

Authorize a contract for virtual private network and remote access for all City departments with Alan McClintock dba Mobile Wireless, LLC, for a term of one year with up to four one-year extension options in an amount not to exceed \$6,100,000. Funding: \$76,267 is available in the Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$76,267 is available in the Fiscal Year 2024-2025 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these services. The Financial Services Department has determined this contractor best meets the needs of the departments to provide these services required for the City.

MBE/WBE:

Cooperative Agreement contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide Absolute SecureAccess as the City's primary virtual private network solution, supporting approximately 11,600 users across departments. It is a mission-critical function that enables secure access to internal systems for remote, mobile, and field-based staff supporting day-to-day workforce mobility as well as disaster recovery. The solution ensures continuity of operations during emergency events and is essential to maintaining public safety mobility and citywide service delivery. Continued licensing is necessary to sustain secure connectivity and meet the City's operational and emergency response needs.

The contract is replacing an existing contract which expires December 8, 2025. Quantities were determined based on current and forecasted future needs.

The Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If this contract is not approved, City employees would be unable to securely access internal systems from remote locations.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$1,001,000
Optional Extension 1	1 year	\$1,097,050
Optional Extension 2	1 year	\$1,200,653
Optional Extension 3	1 year	\$1,335,362
Optional Extension 4	1 year	\$1,465,935
Total	5 years	\$6,100,000

Note: Contract authorization amounts are based on the City's estimated annual usage.