



City of Austin

Recommendation for Action

File #: 26-1922, Agenda Item #: 90.

5/28/2026

Posting Language

Authorize six contracts for audio/visual and television broadcast equipment, products, and related services for all City departments with AVI-SPL, LLC; Donald Kenneth Martin d/b/a DVSERVE; Halbrook and Miller, Inc. d/b/a TM Television; Heart of Texas Music, Inc.; IES Commercial, Inc. d/b/a IES Communications, LLC; and Nelco Media, Inc., each for an initial term of two years with up to three one-year extension options in amounts not to exceed \$27,330,000, divided among the contractors. Funding: \$2,129,167 is available in the Operating Budget of all City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$2,129,167 is available in the Fiscal Year 2025-2026 Operating Budget of all City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued a Request for Qualifications Statements solicitation RFQS 5000 GAZ4010 for these goods and services. The solicitation was issued on January 12, 2026, and closed on February 10, 2026. Of the eight offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142709.

MBE/WBE:

This contract will be awarded in compliance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

These contracts are for audio/visual and television broadcast equipment, products, and related services for all

City departments. The contracts will provide critical resources for reliable and efficient technology upgrades, system implementation, installation, and support for video production, broadcast, and audiovisual equipment. The contracts support transparency in City operations by supplying equipment and services for televised and streamed public meetings and news conferences and include the acquisition of video production equipment used to create educational programming for television, web, and social media. Additionally, the contracts provide design, installation, and support for audio/visual technology in City facilities used for internal and external meetings. The contracts also include infrastructure that will improve the reliability of transmission and distribution of access television channels for the City of Austin, Travis County, Austin Independent School District, Austin Community College, and public access channels.

These contracts are replacing previous contracts which expire June 7, 2026. These contracts are anticipated to support large projects planned in future years. Department budget estimates are based on prior and future forecasted use.

An evaluation team with expertise in this area evaluated the offers and scored AVI-SPL, LLC, Donald Kenneth Martin d/b/a DVSERVE, Halbrook and Miller, Inc. d/b/a TM Television, Heart of Texas Music, Inc., IES Commercial, Inc. d/b/a IES Communications, LLC, and Nelco Media, Inc. as the best to provide these services based on company qualifications, project management structure and team qualifications, and training qualifications as they pertain to the scope of work.

If the contracts are not approved, the reliability of broadcasts and streaming of City Council and other meetings could decrease significantly.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$12,575,000
Optional Extension 1	1 year	\$6,470,000
Optional Extension 2	1 year	\$4,215,000
Optional Extension 3	1 year	\$4,070,000
Total	5 years	\$27,330,000

Note: Contract Authorization amounts are based on the City’s estimated annual usage.