

# City of Austin

## Recommendation for Action

File #: 25-1674, Agenda Item #: 63.

8/28/2025

## Posting Language

Authorize negotiation and execution of an agreement with Social Finance to develop and implement Rapid Rehousing and Permanent Supportive Housing performance management with community providers, for a 13-month term with no extension options, beginning September 1, 2025, in an amount not to exceed \$267,000. Funding: \$267,000 is available in the Fiscal Year 2024-2025 Social Services Contracts Budget of the Homeless Strategy Office.

## Lead Department

Homeless Strategy Office.

#### Fiscal Note

Funding in the amount of \$267,000 is available in the Fiscal Year 2024-2025 Social Services Contracts Budget of the Homeless Strategy Office .

#### For More Information:

David Gray, Homeless Strategy Officer, 512-972-7836; Kelechukwu Anyanwu Jr, Program Manager III, 512-972-5136; Estella Kirscht, Department Executive Assistant, 512-972-4423.

#### Additional Backup Information:

Approval of this item authorizes the Homeless Strategy Office (HSO) to enter a contract with Social Finance beginning September 1, 2025, to develop and implement Rapid Rehousing and Permanent Supportive Housing performance management with community providers. Social Finance will bring national expertise in performance management to help align local providers and programs with HSO's goals, outcomes, and guiding principles. Their role will include collaborating with HSO and Continuum of Care partners to refine community project scorecards and facilitate regular, data-informed performance management sessions with providers.

This contract is critical to building a more coordinated, transparent, and outcomes-driven homeless response system, ensuring that limited resources are used effectively to reduce homelessness and promote long-term housing stability for the most vulnerable residents in Austin-Travis County.

Social Finance is a national nonprofit organization dedicated to mobilizing capital and data to drive social progress. With deep expertise in outcomes-based financing, performance improvement, and cross-sector collaboration, Social Finance partners with governments, service providers, and communities to improve results in areas such as housing stability, workforce development, and behavioral health. The organization is known for developing and implementing Pay for Success projects and outcomes-focused strategies that emphasize measurable impact and continuous improvement. In the context of homelessness, Social Finance helps communities use data to refine service delivery, strengthen provider accountability, and align funding with what works-making them a valuable partner in advancing Austin's efforts to make homelessness rare, brief, and nonrecurring.