



City of Austin

Recommendation for Action

File #: 25-1653, **Agenda Item #:** 15.

9/11/2025

Posting Language

Authorize a contract for Bluebeam software services and support for plan reviews and inspections for all City departments with Applied Technology Group, Inc. d/b/a ATG USA, Inc. or ATG USA, for an initial term of three years with up to two 1-year extension options in an amount not to exceed \$2,700,000. Funding: \$540,000 is available in the Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$540,000 is available in the Fiscal Year 2024-2025 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued a Request for Proposals solicitation RFP 5000 GAZ3030 for these services. The solicitation was issued on January 27, 2025, and closed on March 4, 2025. Of the four offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=140941.

MBE/WBE:

This contract will be awarded in accordance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

This contract is for Bluebeam software services and support. Bluebeam is used for electronic reviews, markup of project plan sets, and file manipulations with a focus on building and site plans for engineers, intake staff, reviewers, and inspectors. The software facilitates a paperless process which increases the accuracy and

speed of plan reviews and inspections. Bluebeam software has been in use by the City since 2016 and has proven to be reliable, effective, and user friendly. Its usage across the City has grown consistently through the years.

This contract will replace an existing contract, which expires on November 12, 2025. Estimates are based on annual pricing for licensing and maintenance and support and contingency for growth. The recommended contractor is not the current provider for these services.

An evaluation team with expertise in this area evaluated the offers and scored Applied Technology Group, Inc. dba ATG USA, Inc. or ATG USA as the best to provide these services based on compliance to requirements and value-added services, price, local business presence, and small business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

A delay in contract approval could impact the City's ability to perform reviews and markup of project plan sets.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$1,620,000
Optional Extension 1	1 year	\$540,000
Optional Extension 2	1 year	\$540,000
Total	5 years	\$2,700,000
Note: Contract Authorization amounts are based on the City's estimated annual usage.		