



# City of Austin

## Recommendation for Action

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**File #:** 25-2408, **Agenda Item #:** 30.

12/11/2025

### **Posting Language**

Authorize a contract for a managed file transfer service for Austin Technology Services with Solid Border Inc. d/b/a Momentumcom Inc., for an initial term of one year with up to two one-year extension options in an amount not to exceed \$412,000. Funding: \$150,000 is available in the Operating Budget of Austin Technology Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Lead Department**

Austin Financial Services.

### **Client Department(s)**

Austin Technology Services.

### **Fiscal Note**

Funding in the amount of \$150,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Technology Services.

Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Procurement Language:**

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. Austin Financial Services and Austin Technology Services have determined this contractor best meets the needs of Austin Technology Services to provide these services required for the City.

### **MBE/WBE:**

Cooperative Agreements are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program. Therefore, no subcontracting goals were established.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500.

### **Additional Backup Information:**

This contract is for Kiteworks, a managed file transfer solution that provides a significant improvement in both security and efficiency over the basic Secure File Transfer Protocol services currently offered by Austin Technology Services. Kiteworks helps prevent data leaks, reduce security risks, increase operational efficiency, improve data governance, and reduce unnecessary data storage across the City's systems. The City's current system does not support self-service user management or scheduled secure transfers, resulting in higher risk, manual overhead, and reduced operational efficiency.

This is a new contract. The quantities and amounts were determined by the number of users of the current system requiring access to the software.

The Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

**Contract Details:**

Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$150,000
Optional Extension 1	1 year	\$131,000
Optional Extension 2	1 year	\$131,000
<b>Total</b>	<b>3 years</b>	<b>\$412,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.