

City of Austin

Recommendation for Action

File #: 25-1825, Agenda Item #: 30.

9/25/2025

Posting Language

Authorize a contract for cybersecurity software products and services for all City departments with Solid Border, Inc. d/b/a Momentumcom Inc. for an initial term of one year with up to four one-year extension options in an amount not to exceed \$1,705,000. Funding: \$341,000 is available in the Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$341,000 is available in the Fiscal Year 2024-2025 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these services. The Financial Services Department has determined this contractor best meets the needs of all City departments to provide these goods and services required for the City.

MBE/WBE:

Cooperative Agreements are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program. Therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide Rapid7 cybersecurity software and support services for the City. Rapid7 software scans the City's network systems and finds security weaknesses. It prioritizes risk remediation based on severity and provides steps to remove or mitigate discovered vulnerabilities. Rapid7 also provides valuable security data in various formats, including vulnerability reports showing the relative risk of individual City systems, data dashboards, and data logs.

This contract will replace the existing contract, which expires December 1, 2025. The requested authorization amount was determined using departmental estimates based on historical spend and anticipated future usage. The recommended contractor is the current provider for these services.

The State of Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If this purchase is not approved, the security and stability of the City's system could be open to vulnerability.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$341,000
Optional Extension 1	1 year	\$341,000
Optional Extension 2	1 year	\$341,000
Optional Extension 3	1 year	\$341,000
Optional Extension 4	1 year	\$341,000
Total	5 years	\$1,705,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.