



# City of Austin

## Recommendation for Action

**File #:** 25-1241, **Agenda Item #:** 48.

7/24/2025

### **Posting Language**

Authorize a contract for airfield marking paint for the Department of Aviation with Crown USA Incorporated, for an initial term of four years with one 1-year extension option in an amount not to exceed \$1,300,000. Funding: \$65,000 is available in the Operating Budget of the Department of Aviation, and funding for the remaining contract term is contingent upon available funding in future budgets.

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Department of Aviation.

### **Fiscal Note**

Funding in the amount of \$65,000 is available in the Fiscal Year 2024-2025 Operating Budget of the Department of Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Financial Services Department issued an Invitation for Bids solicitation IFB 8100 SSC1027 for these goods. The solicitation was issued on March 10, 2025, and closed on April 17, 2025. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at

[https://financeonline.austintexas.gov/afo/account\\_services/solicitation/solicitation\\_details.cfm?sid=142293](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142293).

### **MBE/WBE:**

This contract will be awarded in compliance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities, therefore, no subcontracting goals were established.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

### **Council Committee, Boards and Commission Action:**

July 9, 2025 - Recommended by the Airport Advisory Commission on a 9-0-0-2 vote.

### **Additional Backup Information:**

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This contract will provide approximately 18,000 gallons of traffic paint for use on the Department of Aviation's runways, taxiways, aprons, public streets, parking lots, and walkways. The airfield markings are repainted year-round with frequencies ranging from every six weeks to annually. The Austin-Bergstrom International Airport is a Federal Aviation Regulation Part 139 Certified airport and is subject to the requirements and minimum standards set forth by the Federal Aviation Association. Among such standards are airfield markings to increase airfield safety and enhance runway and taxiway visibility to those that need them, such as pilots and others who operate on the airfield surfaces.

This contract will replace the current contract which expired February 7, 2025. Estimates are based on historical usage and planned development. The recommended contractor is not the current provider for these goods.

A delay in contract approval could impact the Department of Aviation's ability to meet Federal Aviation Administration requirements and minimum standards.