



City of Austin

Recommendation for Action

File #: 25-2426, **Agenda Item #:** 34.

12/11/2025

Posting Language

Authorize a contract for traffic signal cable for Austin Transportation and Public Works department with Nassau Electrical Supply Corp, for an initial term of three years with up to two 1-year extension options in an amount not to exceed \$575,000. Funding: \$115,000 is available in the Operating Budget of Austin Transportation and Public Works. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Transportation and Public Works.

Fiscal Note

Funding in the amount of \$115,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Transportation and Public Works. Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 6200 MAS1004 for these goods. The solicitation published on July 7, 2025, and closed on August 5, 2025. Of the five offers received, the bids submitted by the recommended contractor were the lowest bids received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142848.

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

The contract will provide traffic signal cable, loop detector lead-in cable, and Category 5e cable of various types and sizes. The cable is UV-rated for outdoor installation and is used for maintenance and repair of traffic signals and school zone signals. The cable will be ordered to ensure adequate supply is available for day-to-day operations of City crews. This contract is necessary to supply the City with a reliable supply of traffic signal

cable.

The contract is replacing a previous contract that expires November 28, 2025. The requested authorization is based on historical spend and forecasted needs.

The recommended contractor Nassau Electrical Supply is the current provider for these goods. If a contract is not secured, it will result in an unreliable supply of cable, which may impact public safety due to increased downtime of traffic signal systems.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$345,000
Optional Extension 1	1 year	\$115,000
Optional Extension 2	1 year	\$115,000
Total	5 years	\$575,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.