

### **MBE/WBE Summary**

Public notice was given for this solicitation, CLMC1069 Fallwell Lane Capital Renewal Project, through the City's Financial Services website, Austin Finance Online. Nine bids were received and opened on April 17, 2025. Of the nine bids received three bids were from MBE/WBE certified firms. Posillico Civil, Inc. submitted the lowest responsive bid including an allowance of \$20,000:

	<u>Base Bid</u>	<u>Base Bid + Allowance</u>
Posillico Civil, Inc., Farmingdale, NY	\$22,227,597	\$22,247,597
Capital Excavation Co., Buda, TX	\$23,335,241.30	\$23,355,241.30
Cedar Hills Construction LLC, Cedar Park, TX	\$23,992,606	\$24,012,606
Santa Clara Construction Ltd, Austin, TX (MBE/MH)	\$24,775,579	\$24,795,579
M.A. Smith Contracting Co. Inc., Austin, TX	\$26,887,543	\$26,907,543
DeNucci Constructors LLC, Austin, TX	\$26,948,206	\$26,968,206
Facilities Rehabilitation Inc., Austin, TX (MBE/MH)	\$29,482,395	\$29,502,395
Austin Underground Inc., Lago Vista, TX (MBE/MH)	Non responsive	
Harper Brothers Construction LLC, San Antonio, TX	Non responsive	

The contractor's choice of work methodology provides for twenty areas of contracting opportunities which are listed below. Participation goals stated in the solicitation were 1.72% African American; 3.40% Hispanic; 0.66% Native/Asian American; 1.15% WBE. Total participation estimated on base bid amount:

	<b>Base Bid:</b>	<b>\$ 22,227,597.00</b>	
PRIME	NON M/WBE TOTAL	\$ 13,772,219.00	61.97%
	Posillico Civil, Inc, Farmingdale, NY	\$ 13,772,219.10	
MBE TOTALS - SUBCONTRACTORS		\$ 1,175,839.00	5.29%
	<i>African American Subtotal</i>	\$ 625,000.00	2.81%
	(MB) Avery's Lawn Care & Landscaping LLC, Austin, TX (Landscaping, Highway, Heavy And Utilities)	\$ 625,000.00	2.81%
	<i>Hispanic Subtotal</i>	\$ 400,000.00	1.80%
	(MH) Ruboba Maya, Kyle, TX (Rip Rap, Concrete, Concrete Restoraion And Services)	\$ 400,000.00	1.80%
	<i>Native/Asian American Subtotal</i>	\$ 150,500.00	0.68%
	(FA) Marie's Trucking, Austin, TX (Hauling Services)	\$ 150,500.00	0.68%
WBE TOTALS - SUBCONTRACTORS		\$ 102,000.00	0.46%
	(FW) Aggregate Logistics LLC, Austin, TX (Asphalt, Aggregates, Cement, Truckload Lots And Larger)	\$ 47,000.00	0.21%
	(FW) GK Construction LLC, Dripping Springs, TX (Reinforcement Steel, Structural and Reinforcement Steel)	\$ 8,500.00	0.04%
	(FW) Chlor-Serve, Inc, Hutto, TX (Inspection, Testing, Cleaning, Maintenance And Service)	\$ 4,000.00	0.02%

	(FW) Roadway Specialties, Inc., Austin, TX (Guardrails, Steel Plate Beam. This Work Shall Cons)	\$ 42,500.00	0.19%
NON MBE/WBE TOTALS - SUBCONTRACTORS		\$ 7,177,950.00	32.28%
	A.H Beck Foundation Co., Inc., Converse, TX (Construction, Sewer And Storm Drain)	\$ 6,925,000.00	31.15%
	RSI, Martindale, TX (Guardrails)	\$ 42,500.00	0.19%
	Stripe It Up, LLC, Austin, TX (Markers, Pavement, Reflectorized,	\$ 44,450.00	0.20%
	TexOp Construction, LP, Justin, TX (Mills, Iron And Steel)	\$ 33,000.00	0.15%
	Buyers Barricades, Austin, TX (Signage, Destination/Route, Barricades, Traffic, Recycled, Portable)	\$ 23,000.00	0.10%
	Alamo1, San Antonio, TX (Hazardous Material Services, To Include Pickup, Removal, And, Disposal Services Of Biohazardous Waste For Various Ohio Sta)	\$ 27,500.00	0.12%
	Texas Materials, Cedar Park, TX (Asphalt, Aggregates, Asphaltic Concrete Pavement, Hot Mix-Cold Laid, In)	\$ 27,500.00	0.12%
	Statewide Materials Transport, Ltd., Manor, TX (Truck, Platform, Delivery, 24,)	\$ 55,000.00	0.25%

The Contractor submitted an MBE/WBE Compliance Plan that demonstrated Good Faith Effort and was approved by the Small and Minority Business Resources Department. Additional details can be found in the compliance plan. Second and third low bidder information is provided.

**SECOND BIDDER** - Capital Excavation Co., Buda, TX \$23,335,241.30  
38.06% NON M/WBE prime participation; 1.97% African American; 22.91% Hispanic; 2.28% Native/Asian American; 1.41% WBE; 33.36% Non M/WBE subcontractor participation.

**THIRD BIDDER** - Cedar Hills Construction LLC, Cedar Park, TX \$23,992,606  
50.58% NON M/WBE prime participation; 1.92% African American; 3.77% Hispanic; 0.74% Native/Asian American; 1.28% WBE; 41.71% Non M/WBE subcontractor participation.