



Recommendation for Action

File #: 23-2570, Agenda Item #: 41.

9/14/2023

Posting Language

Authorize amendments to five contracts for continued unarmed security guard services with IPSA Security Services, LLC, Vets Securing America, Securitas Security Services, Starside Security & Investigation, Inc., and Universal Protection Service LP, to increase the amounts by \$34,500,000 for revised total contract amounts not to exceed \$79,500,000, divided among the contractors.

[Note: These contracts were reviewed for subcontracting opportunities in accordance with City Code Chapter 2 -9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for these contracts, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$718,750 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

April 21, 2022 - Council approved the original contract, item 10, on an 11-0 vote.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

These contracts are currently used by numerous City facilities and departments including Austin Water, Austin Energy, the Parks and Recreation Department, Austin Public Library, Austin Public Health, Austin Resource Recovery, Austin Convention Center Department, Municipal Court, and the Department of Aviation for unarmed security guard services. Additional authority on these contracts will allow for continued security guard services to monitor secured areas and to ensure that all visitors, employees, infrastructure, and equipment are safeguarded.

As part of the Fiscal Year 2022-2023 Budget, the lowest hourly rate paid to City employees wage was increased to \$20.00 per hour. In accordance with Resolution No. 20150618-091, the City's Living Wage rate

for employees is mirrored in all contracts subject to the City's Living Wage program. Although these contracts were authorized by Council shortly before the start of Fiscal Year 2022-2023, at the prior \$15.00 per hour Living Wage rate, staff were able to adjust the contract pricing by the time of contract execution to include the new \$20.00 per hour Living Wage rate. As the contracts were authorized based on the prior lower Living Wage rate, contract expenditures exceeded prior estimates. Additional authority is also needed to support new service locations, extended business hours at various facilities, and added unanticipated services at Austin-Bergstrom International Airport and homeless and domestic violence shelters.

If the proposed amendments are not approved, the City will not have sufficient funds for the remaining contract terms to support unarmed security guard services.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	1 yr.	\$9,236,800		\$9,236,800
Optional Extension 1	1 yr.	\$8,940,800	\$12,752,425	\$21,693,225
Optional Extension 2	1 yr.	\$8,940,800	\$7,186,525	\$16,127,325
Optional Extension 3	1 yr.	\$8,940,800	\$7,248,525	\$16,189,325
Optional Extension 4	1 yr.	\$8,940,800	\$7,312,525	\$16,253,328
TOTALS	5 yrs.	\$45,000,000	\$34,500,000	\$79,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.