



City of Austin

Recommendation for Action

File #: 25-2254, **Agenda Item #:** 16.

11/6/2025

Posting Language

Authorize a contract for emergency response training tailored to industrial work environments for Austin Energy with Lee Vernon/True North Medical & Safety LLC, for an initial term of one year with up to two 1-year extension options in an amount not to exceed \$375,000. Funding: \$100,000 is available in the Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$100,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Energy.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued a Request for Proposals solicitation RFP 1100 DCM3036 for these services. The solicitation was published on May 26, 2025, and closed on July 1, 2025. Of the four offers received, the proposal submitted by the recommended contractor represented best value to the City based on the solicitation's evaluation criteria. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142114.

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established. However, the recommended contractor identified subcontracting opportunities.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

October 20, 2025 - Recommended by the Electric Utility Commission on a 9-0 vote with Commissioners

Bellomy and Blackburn absent.

Additional Backup Information:

This contract is to provide Austin Energy with professional field and classroom trainers specializing in custom education and emergency planning services tailored to industrial work environments. Training includes field-based trauma response, field-based CPR/Automated External Defibrillator, confined space entry, confined space and high angle rescue, and associated hazardous environment training. Emergency planning services include confined space entry planning, confined space entry rescue standby services, and high angle rescue services.

This is a new contract, and spending estimates are based on a combination of previous costs to provide field-based trauma response, informal estimates received from potential emergency planning services vendors, and internal evaluation of training needs.

An evaluation team with expertise in this area evaluated the offers and scored Lee Vernon/True North Medical & Safety LLC as the best to provide these services based on project concept and strategy, company qualifications and experience, personnel qualifications, price, local business preference and small business preference.

Without this contract Austin Energy would be unable to ensure Occupational Safety and Health Administration standards for field-based trauma response trainings.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$100,000
Optional Extension 1	1 year	\$137,500
Optional Extension 2	1 year	\$137,500
Total	3 years	\$375,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.