



City of Austin

Recommendation for Action

File #: 26-1784, **Agenda Item #:** 30.

5/28/2026

Posting Language

Authorize a contract for fluorosilicic acid for Austin Water with Pencco Inc., for an initial term of two years with up to three one-year extension options in an amount not to exceed \$2,950,000. Funding: \$245,833 is available in the Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Water.

Fiscal Note

Funding in the amount of \$245,833 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 2200 BY1050 for these goods. The solicitation was published on January 5, 2026, and closed on February 12, 2026.

Of the two offers received, the bid submitted by the recommended contractor was the lowest responsive bid received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=143517.

MBE/WBE:

This contract will be awarded in compliance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

May 20, 2026 - To be reviewed by the Austin Water and Wastewater Commission.

Additional Backup Information:

The contract will provide fluorosilicic acid to Austin Water for use as an approved water treatment chemical.

Fluorosilicic acid is used in the water treatment process to provide a fluoride supplement, supporting public dental health.

The contract replaces a contract expiring August 25, 2026. Requested authorization is based on historical spending and departmental estimates of future needs. The recommended contractor is not the current provider for these goods.

If a contract is not secured, it will directly impact Austin Water’s ability to continue the established fluoridation process in the drinking water supply.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$1,180,000
Optional Extension 1	1 year	\$590,000
Optional Extension 2	1 year	\$590,000
Optional Extension 3	1 year	\$590,000
Total	5 years	\$2,950,000

Note: Contract Authorization amounts are based on the City’s estimated annual usage.