

M/WBE Summary

Public notice was given for this solicitation, CLMC1132 for the Upper Harris Branch Wastewater Interceptor – Phase I project, through the City’s Financial Services website, Austin Finance Online. Eleven bids were received and opened on October 9, 2025. Of the eleven bids received one bid was from an MBE/WBE certified firm. S. J. Louis Construction of Texas Ltd. submitted the lowest responsive bid:

S. J. Louis Construction of Texas Ltd., San Antonio, TX	\$18,814,463.36
M.A. Smith Contracting Co Inc., Austin, TX	\$22,950,906.50
Pate Garver, LP, Houston, TX	\$25,486,572.00
Belt Construction of Texas, LLC, Texarkana, TX	\$25,593,222.00
Cash Construction Co. Inc., Pflugerville, TX	\$26,254,698.50
Santa Clara Construction, Ltd., Austin, TX (MH/MBE)	\$26,431,743.00
Joe Bland Construction, LLC, Austin, TX	\$26,719,487.00
Posillico Civil, Inc, Farmingdale, NY	\$28,875,421.20
Copasa Guerra Contractors, LLC, Bee Cave, TX	\$32,767,657.99
DeNucci Constructors LLC, Austin, TX	\$32,779,356.00
Southland Contracting Inc, Grapevine, TX	\$34,762,286.00

The contractor’s choice of work methodology provides for eleven areas of contracting opportunities which are listed below. Participation goals stated in the solicitation were 1.37% African American; 3.86% Hispanic; 0.36% Native/Asian American; 1.10% WBE. Total participation estimated on base bid amount:

Base Bid: \$18,814,463.36

<u>PRIME</u>	<u>NON M/WBE TOTAL</u>	<u>\$ 11,019,463.36</u>	<u>58.57%</u>
	S.J. Louis Construction of Texas LTD, San Antonio, TX		
<u>MBE TOTALS - SUBCONTRACTORS</u>		<u>\$ 1,080,000.00</u>	<u>5.74%</u>
	<u><i>African American Subtotal</i></u>	<u>\$ 265,000.00</u>	<u>1.41%</u>
	(MB) Avery's Lawn Care & Landscaping LLC, Austin, TX (Hydromulching Services, Landscaping, Erosion Control Services)	\$ 265,000.00	1.41%
	<u><i>Hispanic Subtotal</i></u>	<u>\$ 740,000.00</u>	<u>3.93%</u>
	(MH) Tenoch Distribution LLC, San Antonio, TX (Pipe, PVC, Manholes, and Manhole Covers)	\$ 740,000.00	3.93%
	<u><i>Native/Asian American Subtotal</i></u>	<u>\$ 75,000.00</u>	<u>0.40%</u>
	(MA) BenQwest, LLC, Austin, TX (Fuel Oil, Diesel)	\$ 75,000.00	0.40%
<u>WBE TOTALS - SUBCONTRACTORS</u>		<u>\$ 215,000.00</u>	<u>1.14%</u>
	(FH) Melendrez Trucking LLC, Austin, TX (Hauling Services)	\$ 145,000.00	0.77%
	(FH) Element Traffic Services, LLC, Manchaca, TX (Traffic Sign Installation, Road and Highway Equipment)	\$ 20,000.00	0.11%
	(FW) Woolery Custom Fence CO, Elgin, TX (Fence Installation and Repair)	\$ 50,000.00	0.27%
<u>NON MBE/WBE TOTALS - SUBCONTRACTORS</u>		<u>\$ 6,500,000.00</u>	<u>34.55%</u>
	LP Sundance, Ferris, TX (Construction Tunnel)	\$ 3,000,000.00	15.95%
	Ward & Burke Tunneling Inc., Columbus, OH (Construction Tunnel)	\$ 3,500,000.00	18.60%

The Contractor submitted an MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by Austin Small and Minority Business Resources. Second and third low bidder information is provided.

SECOND BIDDER - M.A. Smith Contracting Co. Inc., Austin, TX \$22,950,906.50
59.63% NON M/WBE prime participation; 1.42% African American; 3.92% Hispanic; 0.37% Native/Asian American;
1.11% WBE; 33.55% Non M/WBE subcontractor participation.

THIRD BIDDER - Pate Garver, LP, Houston, TX \$25,486,572.00
86.81% NON M/WBE prime participation; 1.63% African American; 8.67% Hispanic; 0.41% Native/Asian American;
2.48% WBE; 0.00% Non M/WBE subcontractor participation.