



City of Austin

Recommendation for Action

File #: 25-2057, **Agenda Item #:** 28.

10/23/2025

Posting Language

Authorize five contracts for pesticides, fertilizers and related goods for Austin Parks and Recreation with Marubeni America Corporation d/b/a Helena-AGRI Enterprises, LLC aka Helena Chemical Company, N-Gulf LLC dba Ameriturf, Simplot AB Retail Inc dba Simplot Grower Solutions, Simplot Partners, SiteOne Landscape Supply LLC, and TurfCare of Texas, LLC, for an initial term of three years with up to two 1-year extension options in an amount not to exceed \$3,350,000. Funding: \$670,000 is available in the Operating Budget of Austin Parks and Recreation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Parks and Recreation.

Fiscal Note

Funding in the amount of \$670,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Parks and Recreation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation, IFB 8600 KMF1033, for these goods. The solicitation published on June 30, 2025, and closed on July 29, 2025. Of the eight offers received, the bids submitted by the recommended contractors were the lowest responsive bids. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142533

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MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

These contracts will provide pesticides, fertilizers, and related goods for all City of Austin golf courses managed by Austin Parks and Recreation (APR), resulting in playable conditions, preventing potential course closure, and sustaining or increasing play revenue. A diverse array of products is used to maintain the turf on fairways, tees, and greens, ensuring consistent health and usability of the soil and grasses on the City's golf courses. Organic products are APR's preferred solution and are utilized whenever possible.

The contracts replace contracts expiring September 30, 2026. Due to fluctuating weather conditions and inflation-driven price increases, the existing contracts have low remaining authority and will be replaced before their expiration date. The requested authorization is based on historical spending and departmental estimates of future needs. Two recommended contractors are the current provider of these goods.

If the contracts are not approved, the golf course grounds will not be properly maintained, resulting in poor playing conditions, reduced usage and revenue, and potentially leading to course closure.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$2,010,000
Optional Extension 1	1 year	\$670,000
Optional Extension 2	1 year	\$670,000
Total	5 years	\$3,350,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.