



City of Austin

Recommendation for Action

File #: 25-1812, **Agenda Item #:** 18.

9/25/2025

Posting Language

Authorize a contract for airport worker security screening for Austin Aviation with Unifi Security, LLC, for an initial term of three years with up to two 2-year extension options in an amount not to exceed \$2,381,312. Funding: \$320,000 is available in the Operating Budget of Austin Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

Austin Aviation.

Fiscal Note

Funding in the amount of \$320,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued a Request for Proposals solicitation RFP 8100 MPM3026 for these services. The solicitation was issued on June 16, 2025, and closed on July 10, 2025. Of the two offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142791.

MBE/WBE:

This contract will be awarded in accordance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established. However, the recommended contractor identified subcontracting opportunities.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

September 10, 2025 - Recommended by the Airport Advisory Commission on a 9-0-0-2 vote with Commissioners Brock and Trimble absent.

Additional Backup Information:

The contract will provide screening of airport workers and their property to prevent the introduction of weapons or explosives into sensitive secure areas of the Austin-Bergstrom International Airport (AUS). The International Civil Aviation Organization and U.S. Department of Homeland Security have identified a risk to civil aviation posed by airport workers who have unescorted access to security sensitive areas of airport and aircraft, and the ability to bypass passenger screening checkpoints operated by the Transportation Security Administration (TSA). It is the Airport's goal to meet all airport regulations, and this contract will provide services and equipment to meet these new requirements.

The new requirements are scheduled to go into effect in April of 2026 and the contractor must be able to comply and submit a screening program to the TSA for approval within 70 days of contract execution. The contractor must also have the ability to modify and adapt the program to align with changes to the regulations, as needed.

The contract is new to AUS based on changes to airport regulations in 49 CFR §1542.209. Estimates are based off the current screening program and reviews of similar programs at alternate airports. An evaluation team with expertise in this area evaluated the offers and scored Unifi Security, LLC, as the best to provide these services based on experience and references; personnel qualification, experience, and staffing plan; concept, strategy, and equipment; price; local business preference; and small business preference.

If a contract is not secured, AUS will be unable to comply with the mandated Airport Security Program.

This project is located within zip code 78719 (District 2).

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$1,164,000
Optional Extension 1	1 year	\$552,960
Optional Extension 2	1 year	\$663,552
Total	5 years	\$2,381,312

Note: Contract authorization amounts are based on the City's estimated annual usage.