

MBE/WBE Summary

Public notice was given for this solicitation CLMC1134, Concordia Neighborhood Water & Wastewater Pipeline Renewal Project through the City's Financial Services website, Austin Finance Online. Six bids were received and opened on September 11, 2025. Of the six bids received, two bids were from MBE/WBE certified firms. Arguijo Corporation submitted the lowest responsive bid including two allowances totaling \$40,000.00.

| | <u>Base Bid</u> | <u>Base Bid + Allowance(s)</u> |
|--|-----------------|--------------------------------|
| Arguijo Corporation, West Lake Hills, TX | \$3,639,253.26 | \$3,679,253.26 |
| Santa Clara Construction LTD, Austin, TX (MBE/MH) | \$3,724,828.00 | \$3,764,828.00 |
| M A Smith Contracting Co. Inc., Austin, TX | \$3,922,264.50 | \$3,962,264.50 |
| Facilities Rehabilitation, Inc., Austin, TX (MBE/MH) | \$3,985,619.00 | \$4,025,619.00 |
| DeNucci Constructors, LLC. | \$4,650,420.00 | \$4,690,420.00 |
| Truly Safe, Kyle, TX | Non-Responsive | |

The contractor's choice of work methodology provides for 17 areas of contracting opportunities which are listed below. Project specific goals stated in the solicitation were 1.82% African American; 4.28% Hispanic; 0.66% Native/Asian American; 1.57% WBE. Total participation estimated on base bid amount:

| | | | |
|-------------------------------------|---|------------------------|--------|
| | Base Bid: | \$ 3,639,253.26 | |
| PRIME | NON M/WBE | \$ 1,496,060.77 | 40.01% |
| | Arguijo Corporation, West Lake Hills, TX | \$ 1,496,060.77 | 40.01% |
| MBE TOTALS - SUBCONTRACTORS | | \$ 272,969.00 | 7.50% |
| | <i>African American Subtotal</i> | \$ 68,500.00 | 1.88% |
| | (MB) Avery's Lawn Care and Landscaping LLC, Round Rock , TX, (Erosion Control Service) | \$ 68,500.00 | 1.88% |
| | <i>Hispanic Subtotal</i> | \$ 158,705.00 | 4.36% |
| | (MH) JAG Trucking Inc., Georgetown, TX (Hauling Services) | \$ 158,705.00 | 4.36% |
| | <i>Native/Asian American Subtotal</i> | \$ 45,764.00 | 1.26% |
| | (FN) KLP Construction Supply, Manor, TX (Valves, Iron Body) | \$ 45,764.00 | 1.26% |
| WBE TOTALS - SUBCONTRACTORS | | \$ 58,930.00 | 1.62% |
| | (FW) Aggregate Logistics LLC, Austin, TX (Sand and Gravel) | \$ 58,930.00 | 1.62% |
| NON MBE/WBE TOTALS - SUBCONTRACTORS | | \$ 1,851,293.49 | 50.87% |
| | Alpha Paving, Round Rock, TX (Paving/Resurfacing Street) | \$ 404,866.21 | 11.12% |
| | ACT Pipe Supply, Pflugerville, TX (Assorted Pipe) | \$ 686,755.96 | 18.87% |
| | SMR Concrete LLC, Austin, TX (Concrete, Ready Mix) | \$ 601,739.57 | 16.53% |
| | National Works, Inc., Luling, TX (Protective Coatings) | \$ 19,320.00 | 0.53% |
| | G+H Enterprises, Norwich, NY (Toilets, Portable, Rental or Lease) | \$ 3,900.00 | 0.11% |
| | Stripe It Up, LLC, Austin, TX (Markers, Traffic, Metal) | \$ 11,180.00 | 0.31% |

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|--|--|--------------|-------|
| | Superior Traffic Control, LLC, Christiana, TN (Traffic Control Device Placement and Removal Service) | \$ 23,335.00 | 0.63% |
| | Texas Tap Technicians LLC, Kyle, TX (Tapping Machines and Equipment) | \$ 24,553.00 | 0.67% |
| | The Davey Tree Expert Co, Kent, OH (Arborist Services) | \$ 21,313.75 | 0.58% |
| | THW Holdings, LLC, Austin, TX (Hauling Services) | \$ 25,000.00 | 0.68% |
| | Texas First Rentals, Austin, TX (Rental, Trench Shoring) | \$ 29,330.00 | 0.80% |

The Contractor submitted an MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER Santa Clara Construction LTD, Austin, TX (MBE/MH) **\$3,724,828.00**
67.57% M/WBE prime participation; 1.84% African American; 0.0% Hispanic; 0.68% Native/Asian American; 1.59% WBE; 28.32% Non M/WBE subcontractor participation.

THIRD BIDDER - M A Smith Contracting Co. Inc., Austin, TX **\$3,922,264.50**
82.67% NON M/WBE prime participation; 1.84% African American; 4.33% Hispanic; 0.66% Native/Asian American; 1.58% WBE; 8.92% Non M/WBE subcontractor participation.