



City of Austin

Recommendation for Action

File #: 25-1655, **Agenda Item #:** 16.

9/11/2025

Posting Language

Authorize a contract for RedGate SQL Monitor database monitoring software for Communications and Technology Management with SHI Government Solutions Inc. d/b/a SHI, for an initial term of three years with up to two 1-year extension options in an amount not to exceed \$752,000. Funding: \$125,000 is available in the Capital Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$125,000 is available in the Capital Budget of Communications and Technology Management.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department and Communications and Technology Management have determined this contractor best meets the needs of the Communications and Technology Management to provide these goods and services required for the City.

MBE/WBE:

Cooperative Agreement contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

This contract will provide support and maintenance for Redgate SQL Monitor, a comprehensive solution vital for monitoring Structured Query Language (SQL) servers utilized by Communications and Technology Management (CTM). This software maintains the performance, security, and availability of database systems that support critical services for Police, Fire, Emergency Medical Services, and other regional partners.

This new agreement replaces a contract established in 2022 for a three-year term. CTM intends to maintain the current license count, and the recommended contractor, SHI Government Solutions Inc. dba SHI, is the existing service provider.

OMNIA Partners is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

Failure to approve this contract could expose the City to increased security vulnerabilities that could lead to data breaches and a heightened risk of data loss, which may directly impair first responders' tools and systems, potentially jeopardizing their safety and operational effectiveness.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$416,000
Optional Extension 1	1 year	\$168,000
Optional Extension 2	1 year	\$168,000
Total	5 years	\$752,000

Note: Contract Authorization amounts are based on the City's estimated