



City of Austin

Recommendation for Action

File #: 26-2185, **Agenda Item #:** 28.

8/27/2026

Posting Language

Authorize a contract for MicroStrategy business intelligence and analytics licenses, maintenance and support for Austin Technology Services with Vertosoft LLC d/b/a Vertosoft for an initial term of one year with up to four one-year extension options in an amount not to exceed \$2,775,000. Funding: \$536,000 is available in the Operating Budget of Austin Technology Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Technology Services.

Fiscal Note

Funding in the amount of \$536,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Technology Services.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Multiple cooperative purchase programs were reviewed for these services. Austin Financial Services has determined this contractor best meets the needs of Austin Technology Services to provide these services required for the City.

MBE/WBE:

Cooperative Agreement contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Technology Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide MicroStrategy business intelligence software licenses, maintenance and support for the City's cloud-based strategy platform. This software provides the functionality for capturing necessary information from multiple systems, automated delivery of reporting, as well as performing advanced data analysis and projections. MicroStrategy's reporting and analytics functionality serve as the primary tool for producing the City's annual budget. It is also used to gain insight into daily operational and budget performance, support future projections, and develop expenditure estimates. It is critical to support and maintain the City's business intelligence analytics.

This contract will replace the agreement established in 2021. The recommended vendor is not the current

provider for these services. Amounts were determined by using departmental estimates based on historical spending and anticipated future usage.

Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

A delay in contract award could impact the City's ability to effectively deliver city services.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$536,000
Optional Extension 1	1 year	\$536,000
Optional Extension 2	1 year	\$536,000
Optional Extension 3	1 year	\$567,000
Optional Extension 4	1 year	\$600,000
Total	5 years	\$2,775,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.