



City of Austin

Recommendation for Action

File #: 25-2042, **Agenda Item #:** 15.

10/23/2025

Posting Language

Authorize a contract for airport security systems maintenance and support for Austin Aviation with DG Investment Holdings 2, Inc. d/b/a Convergent Technologies LLC, for an initial term of five years with up to two 1-year extension options in an amount not to exceed \$22,000,000. Funding: \$3,184,000 is available in the Operating Budget of Austin Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Aviation.

Fiscal Note

Funding in the amount of \$3,184,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued a Request for Proposals solicitation RFP 8100 SAR3012 for these services. The solicitation published on May 26, 2025, and closed on June 24, 2025. The proposal submitted by the recommended contractor was the only responsive offer received. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at: https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142553.

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

October 8, 2025 - Recommended by the Airport Advisory Commission on an 8-0-0-3 vote with Commissioners Brock, Madole, and Turrieta absent.

Additional Backup Information:

This contract will provide comprehensive support for critical airport security systems, including hardware and software maintenance, system repairs, installation services, and full-time on-site technical support. Covered systems include access control, video management and security cameras, and identity management (badging) systems. These components are critical to safeguarding airport operations and ensuring compliance with Federal Airport Security Regulations outlined in 49 CFR Part 1542. The contract is essential to ensure these systems remain reliable, secure, minimizing downtime and enabling rapid issue resolution.

This single contract will replace two existing contracts which expire on January 31, 2026 and November 7, 2026. The requested authorization amount is based on pricing for software, hardware, equipment, implementation services, and maintenance submitted in response to the solicitation, as well as departmental estimates to cover additional on-site support hours and anticipated expansion of access points resulting from ongoing construction projects during the life of this contract. The recommended contractor is the contractor on the existing contracts. This is a specialized service, and while a solicitation was issued to try and get competition, even after extending the deadline, no other responses from other contractors were received.

An evaluation team with expertise in this area evaluated the offer and scored Convergent Technologies LLC as qualified to provide these goods and services based on company/personnel experiences and references, project concept and strategy, project management and organization structure, price, local business preference, and small business preference.

Failure to award this contract may pose risks to airport security operations and compliance with applicable Federal and City of Austin regulations such as the City of Austin Information Security and Privacy policy and Federal Regulation Part 1542 on Airport Security.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	5 years	\$15,000,000
Optional Extension 1	1 year	\$3,500,000
Optional Extension 2	1 year	\$3,500,000
Total	7 years	\$22,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.