



City of Austin

Recommendation for Action

File #: 25-2392, **Agenda Item #:** 35.

11/20/2025

Posting Language

Authorize a contract for short-term rental licensing services for Austin Development Services with Deckard Technologies Inc. dba Deckard Technologies, for a term of three years with up to two 1-year extension options in an amount not to exceed \$745,000. Funding: \$115,000 is available in the Operating Budget of Austin Development Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Development Services.

Fiscal Note

Funding in the amount of \$115,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Development Services.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued a Request for Proposals solicitation RFP 5300 BPS3016 for these services. The solicitation was published on June 30, 2025 and closed on July 29, 2025. Of the nine offers received, the proposal submitted by the recommended contractor represented best value to the City based on the solicitation's evaluation criteria. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142511.

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

This contract will provide short-term rental licensing services, covering rentals of less than 30 days, to streamline application processing, enhance the customer experience through self-service tools, and support

the implementation of updated Council regulations adopted in 2025. These changes aim to improve compliance with licensing requirements, strengthen Hotel Occupancy Tax collection, align with recent court rulings, and promote responsible short-term rental ownership.

This is a new contract. Contract estimates were developed using information from similarly sized municipalities currently using these kinds of third-party services.

A delay in contract approval could impact City compliance rates with licensing requirements.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$403,000
Optional Extension 1	1 year	\$167,500
Optional Extension 2	1 year	\$174,500
Total	5 years	\$745,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.