



City of Austin

Recommendation for Action

File #: 26-2727, Agenda Item #: 27.

1/22/2026

Posting Language

Authorize a contract for equipment, parts, repairs, and installation services of staging equipment with StageRight Corp., for an initial term of one year with up to four one-year extension options in an amount not to exceed \$405,000. Funding: \$60,750 is available in the Fiscal Year 2025-2026 Operating Budget of the Austin Convention Center. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Convention Center.

Fiscal Note

Funding in the amount of \$60,750 is available in the Fiscal Year 2025-2026 Operating Budget of the Austin Convention Center.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Sole Source.

MBE/WBE:

Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

This contract is for the ongoing purchase, support, repair, and preventative maintenance of staging equipment for events hosted by the Austin Convention Center. The equipment enables the Austin Convention Center to continue providing customers with high-quality staging equipment and services that meet the safety standards required by the Austin Convention Center. The StageRight system is based on a proprietary design of interchangeable staging equipment that can only be used with StageRight-manufactured equipment.

StageRight Corp is the sole manufacturer and distributor of its proprietary staging products and maintenance and repair services. The contract replaces a contract expiring on June 19, 2026. The requested authorization is based on historical spending and departmental estimates of future needs. The recommended contractor is the current provider of these goods and services.

If this contract is not approved, the City may not be able to replace and maintain its StageRight equipment, leading to potential equipment failure.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$81,000
Optional Extension 1	1 year	\$81,000
Optional Extension 2	1 year	\$81,000
Optional Extension 3	1 year	\$81,000
Optional Extension 4	1 year	\$81,000
Total	5 years	\$405,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.