



City of Austin

Recommendation for Action

File #: 26-1369, **Agenda Item #:** 17.

4/9/2026

Posting Language

Authorize a contract for traffic cones for all City departments with Jaydee Group USA Inc., for an initial term of two years with up to three one-year extension options in an amount not to exceed \$685,000. Funding: \$68,500 is available in the Operating Budget of all City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$68,500 is available in the Fiscal Year 2025-26 Operating Budget of all City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 5000 MAS1000 for these goods. The solicitation was published on December 8, 2025, and closed on January 15, 2026. Of the 14 offers received, the bid submitted by the recommended contractor was the lowest responsive bid received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=143480.

MBE/WBE:

This contract will be awarded in compliance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

The contract provides Texas Department of Transportation compliant orange retroreflective traffic cones, which are used for safety throughout the City to direct the public around work zones.

The contract will replace the current contract, which expires May 31, 2026. The recommended contractor is not the current provider for these goods. The requested authorization amount is based on historical spending and departmental estimates of future needs.

A delay in contract approval could impact the City's ability to safely direct traffic along city roads.

Contract Details

Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$274,000
Optional Extension 1	1 year	\$137,000
Optional Extension 2	1 year	\$137,000
Optional Extension 3	1 year	\$137,000
Total	5 years	\$685,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.