



City of Austin

Recommendation for Action

File #: 25-2389, **Agenda Item #:** 33.

11/20/2025

Posting Language

Authorize three contracts for security fencing-related products and services for Austin Energy with Tony Parent Enterprises, Inc. dba Allied Fence & Security, Viking Fence Co Ltd, and Woolery Custom Fence Co, each for an initial term of one year with up to two 1-year extension options in amounts not to exceed \$38,310,000, divided among the contractors. Funding: \$12,000,000 is available in the Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is available in the Capital Budget of Austin Energy.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued an Invitation for Bids solicitation IFB 1100 DPL1008REBID for these services. The solicitation was issued on June 16, 2025, and closed on July 29, 2025. Of the seven offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142555.

MBE/WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

November 10, 2025 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

These contracts will provide security fencing and related goods and services on an as-needed basis at Austin Energy substation and other locations. Contractors will supply all necessary labor, materials, and equipment to complete routine installations and maintenance as well as rapid response for urgent repairs resulting from damage, vandalism, or compromised gates.

Without these contracts, the safety and security of Austin Energy properties, many of which house critical infrastructure, may be compromised. Tony Parent Enterprises and Woolery Custom Fence Co are current providers of these services. Viking Fence Co Ltd and Woolery Custom Fence Co are local businesses.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$12,770,000
Optional Extension 1	1 year	\$12,770,000
Optional Extension 2	1 year	\$12,770,000
Total	3 years	\$38,310,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.