



City of Austin

Recommendation for Action

File #: 26-2194, **Agenda Item #:** 37.

8/27/2026

Posting Language

Authorize a contract for remote access and virtualization software maintenance and support for Austin Technology Services with Freeit Data Solutions Inc., for an initial term of one year with up to four one-year extension options in an amount not to exceed \$4,050,000. Funding: \$600,000 is available in the Operating Budget of Austin Technology Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

Austin Technology Services.

Fiscal Note

Funding in the amount of \$600,000 is available in the Fiscal Year 2026-2027 Operating Budget of Austin Technology Services.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Multiple cooperative purchase programs were reviewed for these goods and services. Austin Financial Services and Austin Technology Services have determined this contractor best meets the needs of Austin Technology Services to provide these goods and services required for the City.

MBE/WBE:

Cooperative Agreement contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

The contract will provide remote access and virtualization software maintenance and support. Citrix software provides essential services to City workspaces such as secure access to virtual applications, access to cloud and data centers, data security, access to business resources, protection from disruptions, and protection of continuity of operations. These services allow the City to perform its essential functions more efficiently and securely.

This contract will replace an existing agreement that expires August 22, 2026. The recommended contractor is the current provider of these services. The proposed estimates reflect the continuation of existing services and are based on current usage and pricing. The increase in the estimated contract value compared to the

previous agreement is due to the current market pricing, anticipated annual subscription cost increases, continued demand for technology services, and the transition from a fixed multi-year pricing structure to an agreement with annual renewal options.

Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

A delay in contract approval could impact the City's ability to perform its essential functions more efficiently.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	1 year	\$600,000
Optional Extension 1	1 year	\$700,000
Optional Extension 2	1 year	\$800,000
Optional Extension 3	1 year	\$900,000
Optional Extension 4	1 year	\$1,050,000
Total	5 years	\$4,050,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.