



City of Austin

Recommendation for Action

File #: 25-1890, **Agenda Item #:** 38.

9/25/2025

Posting Language

Authorize a contract for onsite mobile containers for all City departments with Truly Safe for an initial term of two years with up to three one-year extension options for a total contract amount not to exceed \$4,550,000. Funding: \$75,833 is available in the Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$75,833 is available in the Fiscal Year 2024-2025 Operating Budget of various City departments Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Austin Financial Services issued an Invitation for Bids Solicitation IFB 5000 CSH1046 for these goods and services. The solicitation was issued on May 26, 2025, and closed on June 24, 2025. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142433.

MBE/WBE:

This contract will be awarded in accordance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

The contract will provide for the rental and purchase of onsite storage and mobile office units to be used by various City departments. Onsite storage and mobile office units provide departments with options for the safe storage of supplies and equipment at City facilities and the mobilization of staff to manage events and activities when needed.

The contract replaces a contract expiring September 29, 2025. Requested authorization is based on historical spending and departmental estimates of future needs. The recommended contractor is not the current provider for these goods and services.

If a contract is not secured, the departments will be required to secure these goods and services by making spot purchases, which may result in higher prices and increased lead times for mobilizing units.

Contract Details:		
Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$1,820,00
Optional Extension 1	1 year	\$910,000
Optional Extension 2	1 year 1 year	\$910,000 \$910,000
Optional Extension 3		
Total	5 years	\$4,550,000

Note: Contract authorization amounts are based on the City's estimated annual usage.