



City of Austin

Recommendation for Action

File #: 24-3899, **Agenda Item #:** 28.

2/29/2024

Posting Language

Authorize negotiation and execution of a contract for StreetMan streetlight management-related hardware and services with Dhyan Networks and Technologies, Inc. d/b/a Dhyan Networks and Technologies, for up to 41 months for a total contract amount not to exceed \$2,280,000.

[Note: Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy, Transportation and Public Works Department.

Fiscal Note

Funding in the amount of \$790,200 is available in the Fiscal Year 2023-2024 Operating Budget of Austin Energy.

Funding in the amount of \$300,000 Fiscal Year 2023-2024 Operating Budget of the Transportation and Public Works Department.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

This contract will provide StreetMan-based remote streetlight management hardware and services. StreetMan is a cloud-based central management software capable of managing a variety of smart street assets, including streetlights and traffic cabinet solutions. StreetMan offers remote monitoring, control, and management of streetlights and area lighting. Additionally, StreetMan can pinpoint faulty lights, and includes an analytics engine that can predict which lights are about to fail. These services allow visibility into the current state of the City's streetlighting system, such as identifying trouble spots, troubleshooting before maintenance crews arrive onsite, control of light timing, allowing for proactive maintenance rather than relying on customer calls.

Dhyan Networks and Technologies, Inc. is the only provider of the hardware and services utilized by Austin Energy and the Transportation and Public Works Department.