



Recommendation for Action

File #: 23-3348, **Agenda Item #:** 13.

12/14/2023

Posting Language

Authorize negotiation and execution of three contracts for aviation information technology consultant services with the JW Group, Inc., Barich, Inc., and AECOM Technical Services, Inc., or one of the other qualified offerors, each for up to seven years for total contract amounts not to exceed \$31,500,000, divided among the contractors.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Department of Aviation.

Fiscal Note

Funding in the amount of \$3,000,000 is available in the Capital Budget of the Department of Aviation.

Funding in the amount of \$1,500,000 is available in the Fiscal Year 2023-2024 Operating Budget of the Department of Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued a Request for Qualification Statements (RFQS) 8100 PAX4000 for these services. The solicitation was issued on March 20, 2023, and closed on May 16, 2023. Of the 16 offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. This information is currently found at

http://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=138452

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For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

December 13, 2023 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

These contracts will provide information technology consulting services for the Department of Aviation. The contractors will provide a broad range of services in association with the planning, design, and implementation of information technology (IT) projects identified in the Airport's Capital Improvement Program. The contract will provide project management and qualified personnel to assist in IT research for functional, performance and interface requirements, resource acquisition, revision of policies and procedures, security assessment and monitoring activities, and development of security policies.

The Austin-Bergstrom International Airport (ABIA) is currently experiencing rapid increase in passenger growth, multiple construction projects, changing business practices, and federally mandated complex cybersecurity requirements. It is necessary for an on-call consultant to assist with managing and pushing forward various IT initiatives and researching technology options that can assist with streamlining operations and reducing overall costs to ABIA's business partners. Without the consultants' knowledgeable assistance of the aviation industry, the ABIA risks being able to support business partners, traveling public, and Aviation staff.

An evaluation team with expertise in this area evaluated the offers and scored The JW Group, Inc., Barich, Inc., and AECOM Technical Services, Inc. as the best to provide these services based on firm experience and references, other references and statement of qualifications, and over all personnel and project management structure.

This request allows for the development of a contract with (a) qualified offeror(s) selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offerors, negotiations will cease with that provider. Staff will return to Council so that other qualified offerors may be selected, authorizing new contract negotiations.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	5 years	\$22, 500,000
Optional Extension 1	1 year	\$4,500,000
Optional Extension 2	1 year	\$4,500,000
Total	7 years	\$31,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.