



Recommendation for Action

File #: 23-1005, **Agenda Item #:** 36.

1/26/2023

Posting Language

Authorize execution of three contracts to provide mobile security patrol services with Blue Chip Services, LLC d/b/a Blue Chip Services, The Michaelson Group Holdings LLC d/b/a Cosmec Security Agency, and Good Guard Security, Inc., each for a term of five years in an amount not to exceed \$5,450,000, divided among the contractors.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$730,000 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 5000 RGW1007 for these services. The solicitation was issued on August 1, 2022 and closed on August 23, 2022. Of the seven offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137394)

[<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137394>](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137394).

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Richard Whipple, at 512-974-3349 or Richard.Whipple@austintexas.gov [<mailto:Richard.Whipple@austintexas.gov>](mailto:Richard.Whipple@austintexas.gov) or Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov [<mailto:Bridney.Stewart@austintexas.gov>](mailto:Bridney.Stewart@austintexas.gov).

Additional Backup Information:

These contracts will provide mobile security patrol services for numerous City-owned facilities and areas supporting departments including the Building Services Department, the Parks and Recreation Department, and Austin Public Health on an as-needed basis. City departments require quality mobile security patrol services to monitor secured and unsecured facilities and City areas to ensure that all visitors, employees, infrastructure, and equipment are safeguarded. The services will include scheduled and un-scheduled mobile security patrols, facility security checks, and on-call security patrol services for multiple City sites.

The scope of work was reviewed by staff in accordance with the Contact Labor Resolution to determine if outsourcing or hiring staff would best meet the department's needs and comply with the Resolution. Given the need for these is variable and will frequently be used to supplement similar security services provided by City staff, staff determined that outsourcing the services to a contractor would be cost-beneficial and meet department needs.

These contracts will replace a contract which expires on February 28, 2023. The requested authorization amounts were determined using departmental estimates and historical spend. The recommended contractors are not the current provider for these services.

If the City is unable to secure these contracts, the City will not have a reliable and continuous source for mobile security patrol services. In addition, the City will be forced to procure these services on an as needed basis, which may result in higher prices and additional operational costs.

Strategic Outcome(s):

Safety.